

INCOME & WAGES

There are many ways to measure income. Understanding the differences between these methods can help provide a more complete understanding of income trends.

Median Household Income

Household income is calculated by the total gross income for all people living in a home who are age 15 or older. That means household income is the sum of all salaries, wages, profits and other forms of income before subtracting any taxes or deductions. This differs from net income, which is take-home pay after taxes and other deductions are subtracted. Median household incomes can be compared across different geographical areas, providing insight into the relative economic strength and living conditions of these areas.

In 2022 New Hampshire's median household income was \$84,970, a decrease of \$3,870, or about 4.3 percent, from the 2021 average. Among the New England states (Connecticut, Maine, Massachusetts, Rhode Island and Vermont) New Hampshire ranked third highest. This marked a significant change from the past couple years, when New Hampshire consistently landed at the top of that list. In 2022, New Hampshire ranked 15th nationally in median household income,

between Virginia and Delaware.

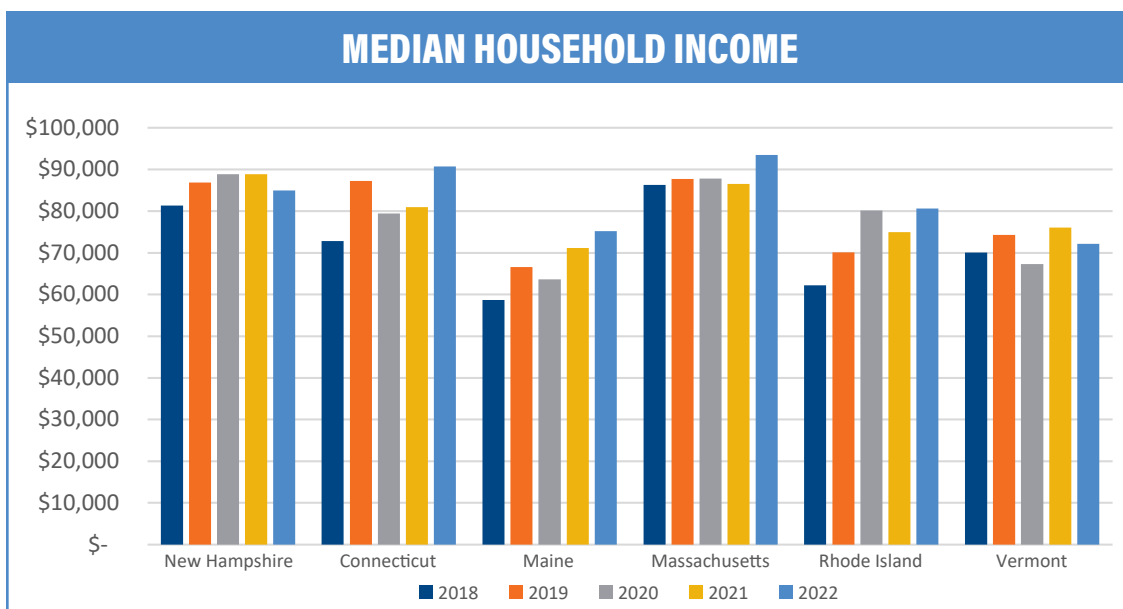
With the exception of Vermont, all the states in New England had median incomes above the U.S. average in 2022.

Personal Income

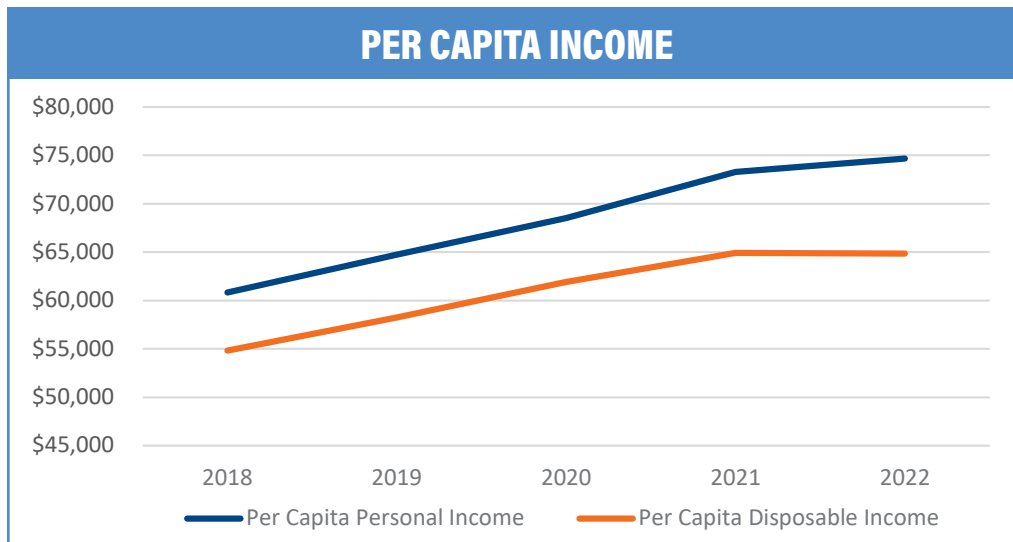
Total personal income for New Hampshire was \$104.1 billion in 2022, a 2.5 percent increase from 2021, when total personal income was \$101.7 billion. This number has increased every year since 2018. Personal income is a residence-based income measure, consisting of net earnings, dividends, interest, rent and transfer payments. It is the income received by all people from all sources.

Per Capita Personal Income and Disposable Income

Per capita personal income in New Hampshire was \$74,663 in 2022, an increase of 1.9 percent over 2021. New Hampshire's per capita personal income ranked 7th nationally. Per capita personal income is determined by dividing total personal income by total population. After adjusting for inflation using the Consumer Price Index (CPI), New Hampshire's per capita income declined 5.7 percent in 2022.



Source: U.S. Census Bureau, Median Household Income by State



Source: U.S. Bureau of Economic Analysis

Per capita disposable income in New Hampshire was \$64,826 in 2022, a decrease of 0.1 percent from 2021. New Hampshire's per capita disposable income ranked 5th nationally. Per capita disposable income represents the after-tax personal income available to save and/or spend. Adjusted for inflation, the decline in disposable income was much more dramatic, declining 7.5 percent compared to 2021. Increasing per capita personal income and declining disposable income in 2022 suggests an increase in per capita taxes for New Hampshire residents. This increase was not unique to New Hampshire, as per capita disposable income declined nationwide in 2022; the expiration of pandemic-era stimulus programs such as the increased child tax credit likely contributed to the increase in taxes per capita.

Wages

New Hampshire's 2022 average weekly wage across all private industries was \$1,423, a decrease of \$2 from 2021, or a 0.1 percent decline. The average weekly wage is compiled from New Hampshire employment data, and provides an average of wages paid, classified by North American Industry Classification System (NAICS) industry sector. Covered employment includes wages paid to workers covered by unemployment insurance.

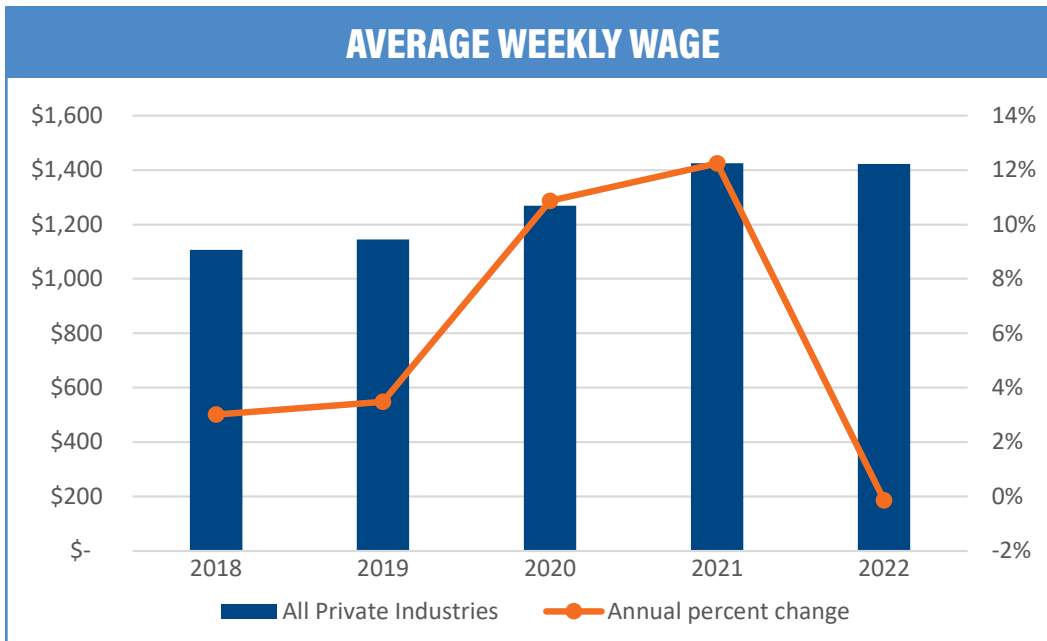
The sector with the highest average weekly wage was information, where workers earned \$2,504 per

week on average. Slotting in second was finance and insurance at \$2,488 per week. The information sector has seen quite the leap in the weekly average wage since the pandemic. In 2018 the average wage was \$1,800 per week, so wages grew \$704, a 39 percent increase, over four years. An increase in remote work policies during the pandemic was a key factor in this jump.

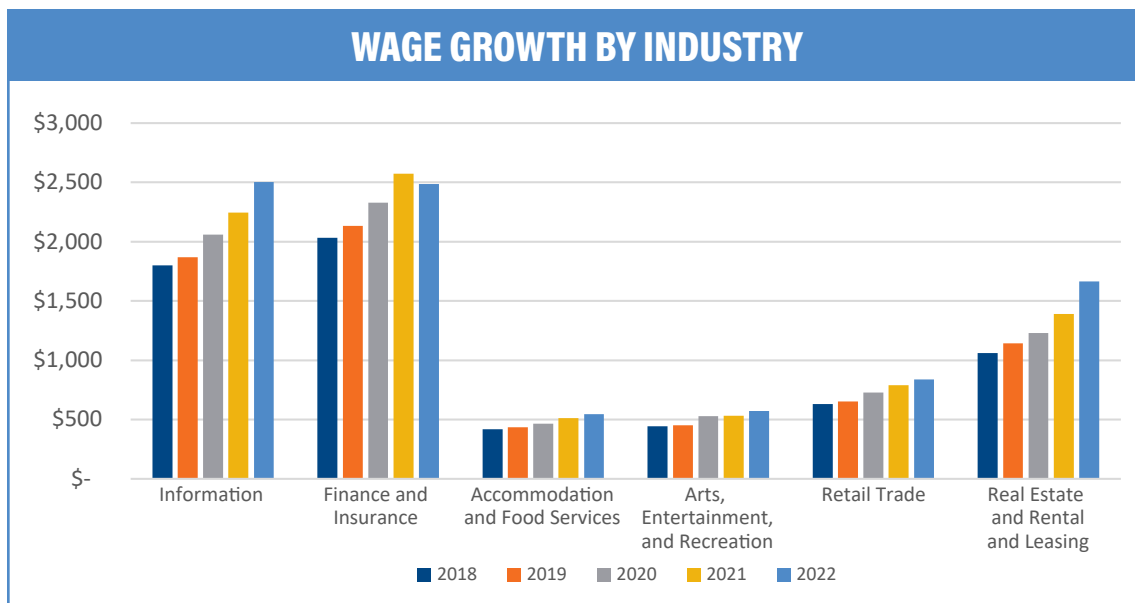
The sectors with the lowest average weekly wages were accommodation and food services at \$545, arts, entertainment and recreation at \$574, followed by retail trade at \$840. Even though these three sectors had the lowest average weekly wages, wages have increased since 2018. These three sectors have a high proportion of part-time employees, and the calculation for weekly wage doesn't factor in hours worked per week.

The slight decline in average weekly wages (-0.1 percent) from 2021 to 2022 was unusual. Between 2018 and 2022, this was the only year to see a decline from the previous year. One industry, management of companies and enterprises, was responsible for this decline. Average weekly wages in this industry increased from \$2,140 in 2020 to \$6,935 in 2021, before falling to \$2,432 in 2022. Without this spike, wage growth would have been lower in 2021, but would not have decreased in 2022. Overall, the average weekly wage increased \$317 between 2018 and 2022, a 22 percent increase.

– Andrew Weatherbee



Source: New Hampshire Employment Security, Quarterly Census of Employment and Wages



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TOTAL PERSONAL INCOME	2018	2019	2020	2021	2022
New Hampshire (\$ millions)	\$83,026.0	\$88,822.8	\$94,440.8	\$101,674.5	\$104,172.7
Components:					
Net Earnings ^a	67.4%	67.0%	64.7%	65.9%	68.2%
Dividends, interest, rent	17.5%	18.3%	17.1%	16.3%	16.6%
Transfer payments	15.1%	14.7%	18.2%	17.8%	15.2%
^a Earnings (wages and salaries, other income, and proprietors' income) by place of work, less personal social insurance by place of work, adjusted for place of residence.					
Per Capita Personal Income					
New Hampshire	\$60,831	\$64,747	\$68,505	\$73,279	\$74,663
United States rank (excluding D.C.)	6	6	6	7	7
Annual percent change	4.2%	6.4%	5.8%	7.0%	1.9%
Percent change after adjusting for inflation using CPI	3.6%	5.8%	9.5%	10.3%	-5.7%

Per Capita Disposable Income					
New Hampshire	\$54,821	\$58,226	\$61,901	\$64,912	\$64,826
United States rank (excluding D.C.)	6	4	4	5	5
Annual percent change	4.9%	6.2%	6.3%	4.9%	-0.1%
Percent change after adjusting for inflation using CPI	4.3%	5.6%	9.9%	8.2%	-7.5%

Source: Bureau of Economic Analysis; ELMI Analysis. Last Update 9/27/2023

MEDIAN HOUSEHOLD INCOME (in current dollars)	2018	2019	2020	2021	2022
New Hampshire	\$81,350	\$86,900	\$88,890	\$88,840	\$84,970
Connecticut	\$72,810	\$87,291	\$79,430	\$80,960	\$90,730
Maine	\$58,660	\$66,550	\$63,690	\$71,140	\$75,160
Massachusetts	\$86,350	\$87,710	\$87,810	\$86,570	\$93,550
Rhode Island	\$62,270	\$70,150	\$80,180	\$74,980	\$80,650
Vermont	\$70,070	\$74,310	\$67,260	\$76,080	\$72,190

Source: CPS Annual Social and Economic Supplement. Last Update 9/27/2023

AVERAGE WEEKLY EARNINGS OF ALL EMPLOYEES, IN DOLLARS	2018	2019	2020	2021	2022
Earnings of Production Workers in Manufacturing	\$937.01	\$955.40	\$951.37	\$955.55	\$919.21
Average Weekly Earnings of All Employees	\$888.11	\$901.80	\$1,000.05	\$1,057.68	\$1,103.23

Source: US DOL, Bureau of Labor Statistics - Current Employment Statistics. Last update 9/27/2023

U.S. PRICE INDICES	2018	2019	2020	2021	2022
CONSUMER PRICE INDEX, All Urban Consumers, Year End (Not-seasonally Adjusted)					
Annual Average (U.S., 1982-1984 = 100)	251.107	255.657	258.811	270.970	292.655
Over-the-Year Change in Annual Average	2.4%	1.8%	1.2%	4.7%	8.0%
Northeast Urban Region CPI-U, Year End (Not-seasonally Adjusted)					
Annual Average (U.S., 1982-1984 = 100)	265.139	269.392	272.908	283.557	303.320
Over-the-Year Change in Annual Average	2.2%	1.6%	1.3%	3.9%	7.0%

Source: US DOL, Bureau of Labor Statistics - Consumer Price Index; ELMI Analysis. Last update 9/27/2023

WAGES	2018	2019	2020	2021	2022
TOTAL WAGES, workers covered by unemployment compensation (millions)					
Private and public employers	\$37,409	\$39,038	\$40,506	\$46,729	\$48,439
Annual percent change	3.8%	4.4%	3.8%	15.4%	3.7%
AVERAGE WEEKLY WAGE in employment covered by unemployment compensation					
All Private industries (annual average)	\$1,106	\$1,145	\$1,270	\$1,425	\$1,423
Annual percent change	3.0%	3.5%	10.9%	12.2%	-0.1%
Agriculture, Forestry, Fishing, and Hunting	\$698	\$733	\$794	\$952	\$874
Mining	\$1,215	\$1,278	\$1,391	\$1,368	\$1,398
Utilities	\$2,245	\$2,126	\$2,360	\$2,333	\$2,437
Construction	\$1,205	\$1,248	\$1,324	\$1,368	\$1,447
Manufacturing	\$1,379	\$1,404	\$1,496	\$1,551	\$1,614
Wholesale Trade	\$1,805	\$1,870	\$2,033	\$2,263	\$2,369
Retail Trade	\$631	\$653	\$727	\$790	\$840
Transportation and Warehousing	\$889	\$926	\$955	\$1,008	\$1,077
Information	\$1,800	\$1,870	\$2,061	\$2,245	\$2,504
Finance and Insurance	\$2,032	\$2,134	\$2,329	\$2,573	\$2,488
Real Estate and Rental and Leasing	\$1,059	\$1,143	\$1,231	\$1,391	\$1,665
Professional and Technical Services	\$1,881	\$1,940	\$2,097	\$2,251	\$2,338
Management of Companies and Enterprises	\$1,966	\$2,046	\$2,140	\$6,935	\$2,432
Administrative and Waste Services	\$955	\$995	\$1,104	\$1,200	\$1,366
Educational Services	\$1,075	\$1,119	\$1,203	\$1,236	\$1,282
Health Care and Social Assistance	\$1,085	\$1,123	\$1,229	\$1,263	\$1,329
Arts, Entertainment, and Recreation	\$443	\$453	\$530	\$531	\$574
Accommodation and Food Services	\$418	\$435	\$465	\$513	\$545
Other Services, except Public Admin	\$729	\$755	\$829	\$875	\$944
Total Government	\$994	\$1,014	\$1,101	\$1,117	\$1,148
<i>Data are not adjusted for inflation.</i>					
<i>Source: New Hampshire Employment Security; Quarterly Census of Employment and Wages, ELMi Analysis. Last Update 10/20/2023</i>					
Prepared by: New Hampshire Employment Security, Economic and Labor Market Information Bureau					
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