



New Hampshire Department of Employment Security

Scoring Sheet

RFP # NHES 2021-05

Statewide HVAC Maintenance, Repair & Replacement Services

Issue Date: May 6, 2021

Due Date: May 25, 2021

| | MAXIMUM POINTS | AAA Energy Service | Eckhardt & Johnson | Controlled Systems HVAC Inc. |
|---|-----------------------|--------------------|--------------------|------------------------------|
| TECHNICAL PROPOSAL | 65 | | | |
| With the following potential maximum scores for each Technical Proposal category: | | | | |
| 1) Relevant Experience and Overall Qualifications to include years in HVAC business/industry. | 20 | 19 | 19 | 8 |
| 2) Demonstrate ability to maintain and service a variety of HVAC equipment within a reasonable timeframe. | 25 | 25 | 23 | 13 |
| 3) References from clients for whom similar services have been performed. | 20 | 20 | 17 | 10 |
| PRICE PROPOSAL | 35 | 25.0 | 30.9 | 19.9 |
| TOTAL | 100 | 89.0 | 89.9 | 50.9 |

EVALUATION TEAM:

Erik Bal, Counsel

Jesse Propri, Plant Maintenance Engineer IV

Jill Revels, Business Administrator

RFP was posted to two state websites

3 Proposal(s) Submitted

3 Responding Vendor(s)